

Executive Director Selection Committee Minutes -  
January 22, 2019

Conference Call: 515-739-1483 #759869

Committee Members: Ryan Sandhu, Micah Brown, Chris Grissom, Geneece MacKay,  
Nate Rivera, Scott Clements, and Kitty Davis.

Agenda

1. Announcements and Introductions
  - a. Introductions were made.
  - b. Nate Rivera moved to accept the minutes from 12.18.18 and 1.7.19 and Micah Brown 2<sup>nd</sup> the motion. The minutes were accepted. Kitty to post on website.

2. Old Business

- a. Review Tariff Process: Ryan asked members for feedback from board meeting on 1.9.19 concerning tariff discussion. Nate's concern is cash flow and how many days can they operate with zero income. Suggested to phase in tariff increase first year at a lower rate than 15%. He suggested the ED would recommend a budget for their first year.

Using OCC report analysis going back to 2002, Scott Clement emailed members spreadsheet showing past downturn in economy & impacts to Average Tickets/Day, Average Tickets/Day and Net Operating Receipts. Scott's notes are highlighted in yellow, green and orange) (See Attachment 1) Ryan asked the group if they saw a decrease in tickets generated how could they support the ED position. Discussion followed and Ryan will ask Joyce to show how budget would look using 5% increase, 15% increase, ED position at 170K and confirm cash on hand.

Nate will draft a letter by end of week that will include framework of written testimony and public notice.

- b. Discuss RFP – Ryan is working on RFP and would like to go over template next week. Would like it finalized and ready to show board members on Feb. 13, 2019.

3. New Business – none

4. For the Good of the Order – Members would like to change start time to 10:00 am moving forward with EDSC meetings.

5. Next Meeting - Tuesday, January 29, 2019 at 10:00 a.m.

Minutes submitted by Kitty Davis 01.22.19



# **Attachment 1**

## Oregon Utilit

### Incoming

	2002	2003	2004	2005	2006
J	15924 J	17466	15216	17351	18497
F	16521 F	16973	18365	18161	19803
M	19195 M	18925	24325	23106	23048
A	23123 A	22395	24149	21383	23830
M	22976 M	23197	23013	21817	27185
J	20505 J	23751	24041	24191	26794
J	21322 J	24510	22795	21813	23983
A	21049 A	22729	23683	25783	26559
S	21401 S	23535	22591	23536	23444
O	22850 O	21940	20897	22293	24388
N	16098 N	15490	18367	18612	18373
D	14117 D	15064	15384	16102	16189
<b>Annual Totals</b>		<b>245975</b>	<b>252826</b>	<b>254148</b>	<b>272093</b>
<b>% Change From Yr to Yr</b>			<b>2.785</b>	<b>0.523</b>	<b>7.061</b>

### YTD Incoming

	2002	2003	2004	2005	2006
J	15924 J	17466	15216	17351	18497
F	32445 F	34439	33581	35512	38300
M	51640 M	53364	57906	58618	61348
A	74763 A	75759	82055	80001	85178
M	97739 M	98956	105068	101818	112363
J	118244 J	122707	129109	126009	139157
J	139566 J	147217	151904	147822	163140
A	160615 A	169946	175587	173605	189699
S	182016 S	193481	198178	197141	213143
O	204866 O	215421	219075	219434	237531
N	220964 N	230911	237442	238046	255904
D	235081 D	245975	252826	254148	272093

### Outgoing

	2002	2003	2004	2005	2006
J	90957 J	97351	82457	103356	109734
F	92303 F	95205	98625	106532	116878

<b>M</b>	106061	<b>M</b>	105357	134569	134651	136418
<b>A</b>	127791	<b>A</b>	121936	133020	124570	135735
<b>M</b>	128372	<b>M</b>	128628	123228	129345	155967
<b>J</b>	114005	<b>J</b>	131260	134616	140737	153619
<b>J</b>	120453	<b>J</b>	135909	128528	126938	138,994
<b>A</b>	117,254	<b>A</b>	125733	134224	146899	154641
<b>S</b>	120645	<b>S</b>	132965	129808	135067	139913
<b>O</b>	126635	<b>O</b>	121893	121050	128697	142938
<b>N</b>	90768	<b>N</b>	87869	108242	110759	110610
<b>D</b>	80772	<b>D</b>	83836	90796	96270	98353

### YTD Outgoing

	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>
<b>J</b>	90957	97351	82457	103356	109734
<b>F</b>	183260	192556	181082	209888	226612
<b>M</b>	289321	297913	315651	344539	363030
<b>A</b>	417112	419849	448671	469109	498765
<b>M</b>	545484	548477	571899	598454	654732
<b>J</b>	659489	679737	706515	739191	808351
<b>J</b>	779942	815646	835043	866129	947345
<b>A</b>	897196	941379	969267	1013028	1101986
<b>S</b>	1017841	1074344	1099075	1148095	1241899
<b>O</b>	1144476	1196237	1220125	1276792	1384837
<b>N</b>	1235244	1284106	1328367	1387551	1495447
<b>D</b>	1316016	1367942	1419163	1483821	1593800

### Average Tickets Per Day

	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>
<b>J</b>	724	794	725	826	881
<b>F</b>	826	849	918	908	990
<b>M</b>	914	901	1058	1005	1002
<b>A</b>	1051	1018	1098	1018	1180
<b>M</b>	1044	1105	1151	1039	1236
<b>J</b>	1025	1131	1093	1100	1218
<b>J</b>	969	1114	1036	1091	1199
<b>A</b>	957	1082	1077	1121	1155
<b>S</b>	1070	1121	1076	1121	1172
<b>O</b>	993	954	995	1062	1109
<b>N</b>	805	815	875	931	919
<b>D</b>	672	685	669	732	809
<b>Total Ave Tic/Day</b>	<b>11569</b>	<b>11771</b>	<b>11771</b>	<b>11954</b>	<b>12870</b>
<b>% Change Ave Tickets/Day</b>			<b>1.75</b>	<b>1.55</b>	<b>7.66</b>

### Total # of Subscribers

	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>
<b>J</b>	938 <b>J</b>	946	950	953	958
<b>F</b>	939 <b>F</b>	946	950	953	958
<b>M</b>	941 <b>M</b>	948	950	956	958
<b>A</b>	941 <b>A</b>	948	952	956	962
<b>M</b>	941 <b>M</b>	949	952	956	962
<b>J</b>	941 <b>J</b>	949	952	956	962
<b>J</b>	941 <b>J</b>	949	952	956	962
<b>A</b>	943 <b>A</b>	949	952	956	962
<b>S</b>	944 <b>S</b>	949	952	956	962
<b>O</b>	944 <b>O</b>	949	953	954	962
<b>N</b>	945 <b>N</b>	949	953	954	962
<b>D</b>	946 <b>D</b>	950	953	958	962

### ITICS

	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
<b>J</b>	492	4722	5249	5492
<b>F</b>	901	4392	5300	5144
<b>M</b>	1641	5638	6728	5996
<b>A</b>	2081	4753	6435	6432
<b>M</b>	2266	5018	6516	7029
<b>J</b>	2843	5336	7644	6239
<b>J</b>	2972	4557	6344	6545
<b>A</b>	3800	5689	7049	6860
<b>S</b>	4884	5983	6458	5811
<b>O</b>	4731	6407	7121	6990
<b>N</b>	4657	5823	6024	5581
<b>D</b>	3995	5255	5036	4277

### In and Out Ratio

	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>
<b>J</b>	5.57	5.42	5.96	5.93
<b>F</b>	5.61	5.37	5.87	5.90
<b>M</b>	5.57	5.53	5.83	5.92
<b>A</b>	5.44	5.51	5.83	5.70
<b>M</b>	5.55	5.35	5.93	5.74
<b>J</b>	5.53	5.60	5.82	5.73
<b>J</b>	5.55	5.64	5.82	5.80
<b>A</b>	5.53	5.67	5.70	5.82

<b>S</b>	5.65	5.75	5.74	5.97
<b>O</b>	5.56	5.79	5.77	5.86
<b>N</b>	5.67	5.89	5.95	6.02
<b>D</b>	5.57	5.90	5.98	6.08

### Net Operating Receipts

	2009	2010	2011	2012
<b>J</b>	\$38,136.66	\$20,105.42	\$20,033.77	\$19,527.97
<b>F</b>	\$31,548.18	\$23,301.26	\$23,801.83	\$24,878.90
<b>M</b>	\$32,008.97	\$26,454.24	\$26,148.61	\$25,085.02
<b>A</b>	\$34,136.79	\$23,354.15	\$24,782.14	\$24,997.03
<b>M</b>	\$27,774.53	\$18,271.35	\$22,971.88	\$24,135.49
<b>J</b>	\$31,546.01	\$19,224.48	\$22,552.51	\$22,499.04
<b>J</b>	\$25,246.33	\$20,510.10	\$21,220.07	\$26,884.45
<b>A</b>	\$29,907.20	\$22,712.52	\$18,748.30	\$26,663.51
<b>S</b>	\$29,790.99	\$19,694.51	\$19,388.01	\$14,019.30
<b>O</b>	\$26,991.20	\$18,547.87	\$19,563.79	\$24,114.54
<b>N</b>	\$20,472.05	\$15,977.51	\$16,867.61	\$19,453.93
<b>D</b>	\$20,030.62	\$15,500.94	\$14,018.55	\$16,303.66
<b>Annual Totals</b>	<b>\$347,589.53</b>	<b>\$243,654.35</b>	<b>\$250,097.07</b>	<b>\$268,562.84</b>
<b>% Change Yr to Yr</b>		<b>(29.90)</b>	<b>2.64</b>	<b>7.38</b>

### Blended Ticket Price

	2009	2010	2011	2012
<b>J</b>	\$4.58	\$4.40	\$4.48	\$4.51
<b>F</b>	\$4.58	\$4.40	\$4.46	\$4.51
<b>M</b>	\$4.59	\$4.42	\$4.50	\$4.51
<b>A</b>	\$4.59	\$4.40	\$4.54	\$4.56
<b>M</b>	\$4.59	\$4.43	\$4.55	\$4.56
<b>J</b>	\$4.59	\$4.43	\$4.55	\$4.55
<b>J</b>	\$4.59	\$4.53	\$4.52	\$4.56
<b>A</b>	\$4.53	\$4.53	\$4.61	\$4.57
<b>S</b>	\$4.44	\$4.54	\$4.60	\$4.70
<b>O</b>	\$4.41	\$4.52	\$4.57	\$4.66
<b>N</b>	\$4.41	\$4.48	\$4.53	\$4.61
<b>D</b>	\$4.38	\$4.48	\$4.53	\$4.62

### ITIC Mobile

2015	2016	2017	2018
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<b>J</b>	67	47	71	218
<b>F</b>	83	41	53	262
<b>M</b>	86	70	77	343
<b>A</b>	122	56	64	298
<b>M</b>	72	39	66	388
<b>J</b>	59	37	95	307
<b>J</b>	66	53	73	337
<b>A</b>	109	75	89	372
<b>S</b>	52	106	83	310
<b>O</b>	53	74	75	311
<b>N</b>	32	83	49	196
<b>D</b>	25	47	56	169

**Manager's Report**  
**ty Notification Center**  
**Dec-18**

2007	2008	2009	2010	2011	2012
19073	18184	18104	16354	16370	16575
17714	21672	18231	16587	15346	17892
22950	22230	23062	22617	19679	18664
23668	27473	25119	23559	21357	22552
26034	26959	22713	22416	22565	25294
24208	25809	24941	23352	23472	22782
23957	27318	23313	22784	20723	23501
25290	24003	22651	22615	22681	24025
21276	24145	22097	20540	20701	20771
23701	22899	20131	19131	20115	22491
18299	15161	15488	15510	16461	18258
14442	12073	14091	13815	14612	14269
<b>260612</b>	<b>267926</b>	<b>249941</b>	<b>239280</b>	<b>234082</b>	<b>247074</b>
-4.220	2.806	-6.713	-4.265	-2.172	5.550
% Change from 2008 - 2011				-12.632	

2007	2008	2009	2010	2011	2012
19073	18184	18104	16354	16370	16575
36787	39856	36335	32941	31716	34467
59737	62086	59397	55558	51395	53131
83405	89559	84516	79117	72752	75683
109439	116518	107229	101533	95317	100977
133647	142327	132170	124885	118789	123759
157604	169645	155483	147669	139512	147260
182894	193648	178134	170284	162193	171285
204170	217793	200231	190824	182894	192056
227871	240692	220362	209955	203009	214547
246170	255853	235850	225465	219470	232805
260612	267926	249941	239280	234082	247074

2007	2008	2009	2010	2011	2012
114971	121674	122909	97889	94690	95654
106041	120693	113274	97881	89127	102205

134523	145205	135198	133706	112739	107250
137689	164182	148477	136764	122357	127410
160775	156088	132167	128088	127650	141752
152932	151210	147360	134177	132277	128344
154889	160440	134170	130126	116733	136469
163064	154256	133726	129392	128938	140708
137046	156691	130556	116536	118290	122402
144551	148906	118978	109344	115307	133098
107421	100586	91197	88646	94695	107045
94170	80354	84081	79950	83470	85346

2007	2008	2009	2010	2011	2012
114971	121674	122909	97889	94690	95654
221012	242367	236183	195770	183817	197859
355535	387572	371381	329476	296556	305109
493224	551754	519858	466240	418913	432519
653999	707842	652025	594328	546563	574271
806931	859052	799385	728505	678840	702615
961820	1019492	933555	858631	795573	839084
1124884	1173748	1067281	988023	924511	979792
1261930	1330439	1197837	1104559	1042801	1102194
1406481	1479345	1316815	1213903	1158108	1235292
1513902	1579931	1408012	1302549	1252803	1342337
1608072	1660285	1492093	1382499	1336273	1427683

2007	2008	2009	2010	2011	2012
867	827	584	528	528	535
886	1032	651	592	548	617
1043	717	744	730	635	602
1127	916	837	785	712	752
1183	870	733	723	728	816
1153	860	831	778	782	759
1141	881	752	735	668	758
1100	774	731	730	732	775
1120	805	737	685	690	692
1030	739	649	617	649	726
871	505	516	517	549	609
722	389	455	446	471	460
12243	9315	8220	7866	7692	8101
(4.87)	(23.92)	(11.76)	(4.31)	(2.21)	5.32

% Change 2008 - 2011

(17.42)

2007	2008	2009	2010	2011	2012
962	964	963	965	972	976
962	962	963	965	972	976
963	962	965	968	972	976
966	962	965	968	972	980
966	960	965	972	972	980
966	960	965	972	972	980
966	960	965	972	972	980
968	960	965	972	972	980
968	960	965	972	972	980
968	963	965	972	976	981
968	963	965	972	976	981
968	963	965	972	976	983

2008	2009	2010	2011	2012	2013
4881	7620	7182	7383	8155	10583
5145	7725	7024	7125	8879	8956
6468	9243	9219	8442	9091	10358
9090	10156	9932	8460	10000	11813
9417	8802	8915	8514	11498	11735
9448	10492	9352	8655	10625	10911
10500	8972	9051	8012	10831	12634
9476	9006	8849	8851	10717	12268
9329	8875	8004	8203	9165	11847
8917	8254	7703	8591	10971	13958
6026	6535	6857	7758	9738	11055
4976	6347	6349	6928	7488	9666

2007	2008	2009	2010	2011	2012
6.03	6.69	6.79	5.99	5.78	5.77
5.99	5.57	6.21	5.90	5.81	5.71
5.86	6.53	5.86	5.91	5.73	5.75
5.82	5.98	5.91	5.81	5.73	5.65
6.18	5.79	5.82	5.71	5.66	5.60
6.32	5.86	5.91	5.75	5.64	5.63
6.47	5.87	5.76	5.71	5.63	5.81
6.45	6.43	5.90	5.72	5.68	5.86

6.44	6.49	5.91	5.67	5.71	5.89
6.10	6.50	5.91	5.72	5.73	5.92
5.87	6.63	5.89	5.72	5.75	5.86
6.52	6.66	5.97	5.79	5.71	5.98

2013	2014	2015	2016	2017	2018
\$26,440.72	\$30,179.79	\$27,440.65	\$25,886.32	\$26,581.73	\$28,669.52
\$27,187.06	\$30,859.17	\$31,014.49	\$32,670.71	\$36,244.40	\$29,981.28
\$29,586.16	\$36,138.35	\$34,089.66	\$37,463.28	\$43,620.67	\$33,081.44
\$29,886.92	\$39,065.98	\$32,606.93	\$29,785.10	\$40,572.83	\$34,305.89
\$24,790.57	\$35,222.34	\$27,970.78	\$31,524.64	\$40,384.61	\$31,582.65
\$26,431.44	\$33,219.84	\$30,555.60	\$33,076.93	\$35,936.49	\$29,754.80
\$31,264.48	\$30,745.61	\$29,544.54	\$29,586.29	\$31,425.46	\$27,031.24
\$24,806.09	\$27,054.68	\$22,190.71	\$27,457.91	\$24,430.79	\$24,156.74
\$24,190.37	\$20,892.71	\$24,548.62	\$25,936.47	\$20,932.27	\$23,785.31
\$27,193.20	\$29,925.76	\$18,397.31	\$25,643.66	\$21,684.71	\$24,725.09
\$20,159.92	\$18,426.88	\$17,687.41	\$23,583.99	\$20,416.84	\$18,867.22
\$18,014.80	\$18,104.01	\$15,082.71	\$16,502.54	\$17,464.75	\$15,054.24
<b>\$309,951.73</b>	<b>\$349,835.12</b>	<b>\$311,129.41</b>	<b>\$339,117.84</b>	<b>\$359,695.55</b>	<b>\$320,995.42</b>
15.41	12.87	(11.06)	9.00	6.07	(10.76)

2013	2014	2015	2016	2017	2018
\$4.60	\$4.67	\$4.69	\$4.77	\$4.75	\$4.82
\$4.64	\$4.66	\$4.70	\$4.78	\$4.77	\$4.82
\$4.67	\$4.67	\$4.72	\$4.76	\$4.78	\$4.85
\$4.68	\$4.68	\$4.74	\$4.82	\$4.81	\$4.86
\$4.69	\$4.69	\$4.74	\$4.82	\$4.82	\$4.88
\$4.67	\$4.67	\$4.73	\$4.81	\$4.81	\$4.86
\$4.65	\$4.68	\$4.75	\$4.81	\$4.81	\$4.87
\$4.76	\$4.68	\$4.82	\$4.87	\$4.88	\$4.93
\$4.74	\$4.82	\$4.82	\$4.90	\$4.89	\$4.93
\$4.71	\$4.74	\$4.82	\$4.86	\$4.87	\$4.92
\$4.67	\$4.69	\$4.78	\$4.84	\$4.84	\$4.89
\$4.66	\$4.70	\$4.78	\$4.85	\$4.82	\$4.89



2013	2014	2015	2016	2017	2018	Net Change
19243	21193	20741	20409	19080	24726	5646
17771	18448	21290	23461	21363	22359	996
21839	24393	26720	28158	28029	27954	-75
25475	27792	27246	27569	28283	30188	1905
26019	26339	25743	28132	31574	32539	965
23197	26783	27208	29013	30444	29772	-672
25628	27331	26985	25407	28233	29223	990
25276	25606	25904	28899	29927	31254	1327
23364	26129	26306	26366	26966	27460	494
25889	24900	25701	24274	28212	30660	2448
19017	17334	19939	22763	23529	24278	749
16005	17719	17543	16502	19314	18964	-350
<b>268723</b>	<b>283967</b>	<b>291326</b>	<b>300953</b>	<b>314954</b>	<b>329377</b>	
8.762	5.673	2.591	3.305	4.652	4.579	

2013	2014	2015	2016	2017	2018	Net Change
19243	21193	20741	20409	19080	24726	5646
37014	39641	42031	43870	40443	47085	6642
58853	64034	68751	72028	68472	75039	6567
84328	91826	95997	99597	96755	105227	8472
110347	118165	121740	127729	128329	137766	9437
133544	144948	148948	156742	158773	167538	8765
159172	172279	175933	182149	187006	196761	9755
184448	197885	201837	211048	216933	228015	11082
207812	224014	228143	237414	243899	255475	11576
233701	248914	253844	261688	272111	286135	14024
252718	266248	273783	284451	295640	310413	14773
268723	283967	291326	300953	314954	329377	14423

2013	2014	2015	2016	2017	2018	Net Change
115493	129225	124770	122953	117453	146765	29312
106518	113272	128127	140606	133871	134113	242

128980	148124	159586	168586	175014	168220	-6794
150561	170593	163471	163375	176363	181536	5173
149525	162112	153592	168009	193515	193316	-199
137453	163054	163091	174032	184740	178375	-6365
154086	163307	162435	153507	170804	174179	3375
151673	151615	154437	172961	177291	186006	8715
138897	155529	156063	159101	156895	164053	7158
154782	153211	146809	147165	163079	181571	18492
113273	102879	117011	136058	138293	142519	4226
96058	105076	103482	99433	113622	111545	-2077

2013	2014	2015	2016	2017	2018	Net Change
115493	129225	124770	122953	117453	146765	29312
222011	242497	252897	263559	251324	280878	29554
350991	390621	412483	432145	426338	449098	22760
501552	561214	575954	595520	602701	630634	27933
651077	723326	729546	763529	796216	823950	27734
788530	886380	892637	937561	980956	1002325	21369
942616	1049687	1055072	1091068	1151760	1176504	24744
1094289	1201302	1209509	1264029	1329051	1362510	33459
1233186	1356831	1365572	1423130	1485946	1526563	40617
1387968	1510042	1512381	1570295	1649025	1708134	59109
1501241	1612921	1629392	1706353	1787318	1850653	63335
1597299	1717997	1732874	1805786	1900940	1962198	61258

2013	2014	2015	2016	2017	2018	Net Change
621	684	669	658	615	798	183
635	659	760	809	763	799	36
704	787	862	908	904	902	-2
849	926	908	919	943	1006	63
839	850	830	907	1019	1050	31
773	893	907	967	1015	992	-23
827	882	870	820	911	943	32
815	826	835	932	965	1008	43
779	871	877	879	899	915	16
835	803	857	783	910	989	79
633	578	664	759	784	809	25
516	572	566	532	623	612	-11
8826	9330	9605	9873	10351	10823	
8.95	5.71	2.95	2.79	4.84	4.56	

<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>Net Change</b>
984	1006	1018	1038	1053	1068	15
986	1008	1018	1038	1058	1068	10
986	1008	1018	1040	1059	1069	10
987	1009	1019	1042	1059	1061	2
988	1009	1022	1047	1060	1062	2
989	1009	1025	1047	1061	1065	4
994	1011	1026	1046	1061	1067	6
995	1013	1027	1046	1064	1071	7
999	1013	1027	1048	1064	1074	10
1003	1013	1028	1051	1065	1075	10
1003	1014	1031	1052	1068	1076	8
1005	1017	1033	1052	1068	1078	10

<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>Net Change</b>	<b>Net % Change</b>
12450	12312	12512	12135	16176	4041	33.30%
10978	12326	13848	13100	14578	1478	11.28%
13652	14835	16962	16769	17426	657	3.92%
14984	14861	14932	16144	18412	2268	14.05%
14091	13916	15463	17396	19283	1887	10.85%
14598	15071	16384	17181	18214	1033	6.01%
14803	14554	14151	15971	17805	1834	11.48%
13999	14136	17152	17522	19415	1893	10.80%
13945	14379	14742	15667	16888	1221	7.79%
13912	14177	14580	16931	19299	2368	13.99%
10295	11963	14236	15122	16063	941	6.22%
10514	10611	10232	12631	12695	64	0.51%

<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>
6.00	6.10	6.01	6.02	6.16	5.94
5.99	6.14	6.01	5.99	6.27	6.00
5.91	6.07	5.97	5.99	6.24	6.02
5.91	6.14	5.99	5.93	6.24	6.01
5.75	6.15	5.96	5.97	6.13	5.94
5.93	6.09	5.99	5.99	6.07	5.99
6.01	5.98	6.01	6.04	6.05	5.96
6.00	5.92	5.96	5.99	5.92	5.95

5.94	5.95	5.93	6.03	5.82	5.97
5.98	6.15	5.71	6.06	5.78	5.92
5.96	5.94	5.86	5.98	5.88	5.87
6.00	5.93	5.89	6.03	5.88	5.88



**Net %  
Change**

29.59%  
4.66%  
-0.27%  
6.74%  
3.06%  
-2.21%  
3.51%  
4.43%  
1.83%  
8.68%  
3.18%  
-1.81%

**Net %  
Change**

29.59%  
16.42%  
9.59%  
8.76%  
7.35%  
5.52%  
5.22%  
5.11%  
4.75%  
5.15%  
5.00%  
4.58%

**Net %  
Change**

24.96%  
0.18%

-3.88%  
2.93%  
-0.10%  
-3.45%  
1.98%  
4.92%  
4.56%  
11.34%  
3.06%  
-1.83%

**Net %  
Change**

24.96%  
11.76%  
5.34%  
4.63%  
3.48%  
2.18%  
2.15%  
2.52%  
2.73%  
3.58%  
3.54%  
3.22%

**Net %  
Change**

29.76%  
4.72%  
-0.22%  
6.68%  
3.04%  
-2.27%  
3.51%  
4.46%  
1.78%  
8.68%  
3.19%  
-1.77%

**Net %  
Change**

1.42%  
0.95%  
0.94%  
0.19%  
0.19%  
0.38%  
0.57%  
0.66%  
0.94%  
0.94%  
0.75%  
0.94%

**% overall  
bill/ticks**

65.42%  
65.20%  
62.34%  
60.99%  
59.26%  
61.18%  
60.93%  
62.12%  
61.50%  
62.95%  
66.16%  
66.94%



